A publication for and about Brandeis Machinery & Supply Company customers • www.BrandeisSolutions.com





David Coultas

A message from Brandeis Machinery & Supply Company



Dear valued customer:

Equipment showcases are a great way to gain firsthand experience with new machines and learn from experts. You won't want to miss North America's largest trade show, CONEXPO-CON/AGG, which will take place March 3-7, 2026, in Las Vegas. It will arrive sooner than you think, but for now, you can check out a preview of the event in this issue. Be sure to visit Komatsu's booth at the show to see its latest solutions.

On that note, I am excited to inform you that Komatsu just released its next-generation PC220LC-12 and PC220LCi-12 excavators, which deliver the most comfortable and advanced excavator work environment Komatsu has ever created. By empowering operators with enhanced comfort, cutting-edge technology and customizable features, these new excavators represent the next step forward for contractors seeking to maximize productivity and reduce total cost of ownership.

Komatsu also recently introduced its new WA475-11 and WA485-11 wheel loaders. Both offer lower fuel consumption and more engine power compared to their predecessors. Yard loader configurations designed to support higher productivity in aggregate applications are also available for both models.

Plus, the new Komatsu Supercoolant, which utilizes advanced POAT (phosphated organic acid technology) with corrosion inhibitors, can help you reduce downtime and costs. The formula is designed to better protect machinery against the elements and premature failure. Read the article inside to learn more about this innovative product, which can be used in all Komatsu equipment and other all-makes equipment with Cummins engines.

There are also several other valuable articles for you to enjoy, including an in-depth look at My Komatsu, which provides an easy way to collect, visualize and monitor machine information from both Komatsu and non-Komatsu equipment.

As always, if there is anything we can do for you, please feel free to contact one of our branch locations covering Kentucky, Indiana and West Virginia.

Sincerely,

Brandeis Machinery & Supply Company

David Coultas

David Coultas, President



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Published for Brandeis Machinery.
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Paving the way forward

C & R Asphalt delivers comprehensive paving and site development services while maintaining a strong culture and commitment to quality



Bryce Roy, Sales and Operations Manager



Ben Browning, Project Engineer/Manager

& R Asphalt LLC has been a fixture in Lexington, Kentucky, for more than three decades. Founded by Rick Roy and Steve Coleman, the company's journey began with summer sealcoating jobs in Ohio before moving to Kentucky, where it expanded steadily into a full-service site contractor.

"Rick and Steve built this business from the ground up," acknowledged Sales and Operations Manager Bryce Roy. "Over time, they laid the foundation, grew the team, and created a company known for quality and reliability. Today, we're proud to carry that legacy forward while pushing for continued growth."

From its early days, C & R Asphalt focused on paving and sealcoating but gradually added concrete and sitework to its portfolio. This diversification has allowed the company to offer turnkey services to clients.

"Our bread and butter are still milling and paving, but we handle everything from \$500 patch

jobs to million-dollar site development projects," noted Bryce.

Project Engineer/Manager Ben Browning added, "Being able to break ground and close out a job without relying on subcontractors has made us more efficient and valuable to our customers. We're a one-stop shop, and I think it's paid off dividends."

"Our bread and butter are still milling and paving, but we handle everything from \$500 patch jobs to million-dollar site development projects."

> - Bryce Roy, Sales and Operations Manager, C & R Asphalt

Based in Lexington, the company primarily serves central Kentucky, including Louisville, Georgetown and Frankfort. This geographic focus enables the team to stay close to home while managing a wide range of projects.

"We're lucky to have enough work in our backyard to keep everyone busy," Bryce reflected. "Our crews get to go home at night, and that makes a big difference in morale and retention."

Today, C & R Asphalt employs roughly 150 people. That number has grown substantially in recent years, thanks in part to the H-2B visa program, which has provided skilled seasonal workers from Mexico.

"The H-2B program has been a huge advantage for us," Bryce explained. "These workers bring valuable experience, integrate seamlessly with our crews and return year after year. They know our processes, and our teams trust them."

The company attributes its growth to a combination of strong leadership, experienced workers and investments in technology. Maintaining a tight-knit culture where every employee feels valued has also been key.

"Every morning, all our guys meet at the shop," Ben shared. "That daily interaction builds relationships across crews and fosters a culture where everyone looks out for each other. It's not just about getting the job done — it's about doing it together."

Technology reshapes daily operations

Technology has played a critical role in improving efficiency and job performance. C & R Asphalt

Customer snapshot

Company: C & R Asphalt LLC Location: Lexington, Kentucky

Employees: 150 Established: 1991

Area of expertise: Full-service site contracting, including paving,

sealcoating, concrete and site development

Komatsu equipment: D39PXi-24 and D51PXi-24 IMC dozers; PC210LC

and PC238USLC excavators; WA380 wheel loaders Komatsu technology: intelligent machine control (IMC)

An operator grades with a Komatsu D51PXi-24 intelligent machine control (IMC) dozer.





C & R Asphalt relies on its Komatsu PC210LC excavator and Komatsu PC238USLC tight tail swing excavator for a wide range of jobsite tasks.

has fully embraced GPS technology and relies on Komatsu intelligent machine control (IMC) dozers.

"The Komatsu D51PXi-24 dozer and D39PXi-24 dozer have completely changed how we approach projects," Ben stated. "From rough grading to fine grading, the GPS system eliminates guesswork, reduces rework and saves countless hours. Once our operators learned to trust the technology, productivity skyrocketed."

"The Komatsu D51PXi-24 dozer and D39PXi-24 dozer have completely changed how we approach projects. From rough grading to fine grading, the GPS system eliminates guesswork, reduces rework and saves countless hours."

- Ben Browning, Project Engineer/Manager, C & R Asphalt

Bryce agreed, emphasizing how these advancements have reshaped the business.

"These machines have changed how we bid, plan and execute jobs," Bryce declared. "They've made us more competitive and efficient, helping us stay ahead in a challenging market."

C & R Asphalt also uses Komatsu PC210LC excavators, a Komatsu PC238USLC tight tail swing excavator and Komatsu WA380 wheel



"Our PC210 excavators handle everything from tearing out parking lots to laying pipe," Ben described. "The new PC238 adds versatility with its tight-tail design, making it perfect for confined jobsites while still delivering the power we need."

The company's recycling yard further showcases the heavy workload its equipment endures. Here, WA380 loaders move concrete, asphalt, mulch and topsoil under demanding conditions.

"We run our equipment hard, but it holds up," Ben commented.



Discover more at BrandeisSolutions.com

Continued . . .

'We continue to choose Komatsu machines and Brandeis'

... continued

Bryce added, "At the end of the day, you're only going to go as far as how reliable your equipment is. That's why reliability is non-negotiable for us, and we continue to choose Komatsu machines and Brandeis."

Partnership built on trust

C & R Asphalt's relationship with Brandeis Machinery and sales representative Alex Rains is central to its success. C & R Asphalt values the support it receives when issues arise.

By the numbers

- 1,300 hours on the Komatsu D51PXi-24 dozer with only 1 minor issue showcases outstanding reliability
- 12 hours was all it took for Brandeis Machinery to replace a failed GPS component, minimizing costly equipment downtime



(L-R) C & R Asphalt's Ben Browning and Bryce Roy work closely with Brandeis Machinery's Alex Rains to find the best equipment for their diverse projects.

An operator uses a Komatsu PC210LC excavator equipped with a hammer attachment to break up limestone.



"Equipment downtime costs us money, so we need partners who respond quickly," Bryce explained. "Our D51 has had one issue in over 1,300 hours — a GPS component failure — and Brandeis had it repaired within 12 hours. That kind of service keeps us moving."

Ben echoed that sentiment, noting, "Alex knows our business inside and out, and he has good relationships will all of us. He doesn't try to sell us machines we don't need; he guides us toward the right equipment for our operation. We appreciate his honesty."

The partnership with Brandeis Machinery extends beyond sales; it is built on trust and shared commitment to excellence.

> "Knowing we have someone we can call who genuinely cares about our success is invaluable."

- Bryce Roy, Sales and Operations Manager, C & R Asphalt

"Knowing we have someone we can call who genuinely cares about our success is invaluable," Bryce emphasized. "It's not just about machines — it's about relationships."

With top-tier equipment and a strong support network, C & R Asphalt continues to invest heavily in its fleet. The company regularly upgrades machinery, ensuring operators work with reliable, modern tools.

"Our guys take pride in running new, well-maintained equipment," Ben stated. "That pride translates into the quality of work we deliver to customers."

Staying consistent

Looking ahead, C & R Asphalt remains intentional about its growth. Leadership focuses on strategic decisions that align with long-term goals without compromising quality.

"We're not trying to be the biggest; we're trying to be the best," Bryce said. "Every move we make is calculated to strengthen our foundation while staying true to who we are."

Ben agreed, emphasizing that culture remains at the heart of the business.

"C & R Asphalt is built on honesty, reliability and teamwork," Ben concluded. "That culture, instilled by Rick and Steve, isn't going anywhere." ■

*The opinions expressed here are based on the customer's specific experience. Results may vary.



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Catching up with customers

Brandeis Machinery & Supply Company's Eastern Region Customer Appreciation Fishing Tournament blends competition, camaraderie and tradition



Discover more at BrandeisSolutions.com

or more than three decades, Brandeis Machinery & Supply Company's Eastern Region Customer Appreciation Fishing Tournament has brought together customers, employees and families for a weekend that blends competition, camaraderie and tradition. Now in its 33rd year, the event has grown from a one-day gathering with a handful of boats to a full weekend celebration with nearly 100 teams — but the mission has remained the same.

Brandeis Machinery's Rick Johnson (center) presents Sammy Maggard (left) and Charles Everidge (right) with first-place plaques and the Big Fish Award for catching the largest fish of the tournament, which weighed 4.9 pounds.



(L-R) First-place winners Sammy Maggard and Charles Everidge show off their fish, which collectively weighed in at 19.5 pounds.



"We started this tournament as a way to spend time with our customers in a more personal setting," said John Estill, a retired Brandeis Machinery employee who helped launch the event in the early 1990s. "Sales is all about relationships, and this gave us a way to build those connections outside of the office."

Hosted at Swann's Marina in Dandridge, Tennessee, this year's tournament featured 90 registered boats and 180 anglers, along with dozens of family members who came to enjoy the food, prizes and atmosphere. Organizers from Brandeis Machinery's Corbin, Lexington and Stanville branches worked side by side to cook meals, hand out door prizes, and run a seamless weigh-in and awards ceremony.

Rick Johnson, a product support representative based at Brandeis Machinery's Stanville branch, has attended the event for 21 years.

"We've seen kids grow up here," Johnson reflected. "Some of the kids who used to ride along with their dads are now the ones driving the boats and bringing their own friends. That's the kind of long-term connection this tournament helps create."

The format of the tournament gives every participant a chance to take something home. The top 20 teams receive cash prizes, but every registered participant walks away with a door prize — whether it's a Denali fishing rod, a tackle box or a gallon of oil. It's a way for Brandeis Machinery to show appreciation, not only for business but for ongoing loyalty.

"It's not about the money," Estill added. "We try to make sure everyone gets something and has a good time. The guys cook the food themselves, the prizes are meaningful, and the atmosphere is just relaxed and genuine."

Yearly highlight

For many longtime participants, the tournament is a yearly highlight. Bob Goodman, a purchasing agent at Bizzack Construction, has attended a dozen times over the years.

"We look forward to this every year," Goodman commented. "Brandeis treats everyone so well, from service to parts to events like this. It's a privilege to be invited and be part of something that's this well-run and meaningful. Every part of Brandeis is excellent in my opinion."



Participants depart the marina early in the morning.



Brandeis Machinery's Rick Johnson (center) congratulates Tyler Robinson (left) and Paul Robinson (right) for placing second in the tournament.

The sense of tradition also runs deep for families like the Evanses, who represent four generations of participation.

"My dad and John Estill started this tournament, and I've been here ever since," stated Tim Evans, who attended this year with his grandson, Hunter. "Now, I get to fish with my grandson — that's what keeps us coming back."

Hunter, new to the Brandeis Machinery tournament but no stranger to fishing, smiled when asked how his day went.

"I caught all the fish except one," he said proudly.

While much has changed over the years — more boats, new branches involved and evolving logistics — the heart of the event remains unchanged. It's a weekend about community, continuity and catching up



Two anglers find a calm location to drop their lures.



A young angler proudly displays his haul of fish for the day.

with people who've become more than just business contacts.

"Everything changes, but the tradition keeps going," Estill concluded. "That's the good thing about Brandeis — it's a company built on relationships that last."

Experience the next level of innovation

CONEXPO-CON/AGG will return to Las Vegas with new features slated for North America's largest construction trade show

ONEXPO-CON/AGG will return to the Las Vegas Convention Center from March 3 to 7, 2026, introducing new features and innovations to the triennial event, which is the largest construction trade show in North America. The 2023 show set an attendee record with more than 139,000 from 133 countries. Over 2,400 exhibitors participated, spread across 3 million square feet of exhibit space.

"We are especially excited to create new experiences and features for both attendees and exhibitors."

-Dana Wuesthoff, CONEXPO-CON/AGG Show Director

"The continued growth and success of CONEXPO-CON/AGG has set a new benchmark for the industry," said CONEXPO-CON/AGG Show Director Dana Wuesthoff. "Building on this momentum, we will deliver an even more impactful event in 2026, continuing to provide unparalleled opportunities for networking,

education and highlighting the latest innovations in the construction industry. We are especially excited to create new experiences and features for both attendees and exhibitors."

New in 2026

Ground Breakers stage: The keynote stage will highlight the global contributions of the construction industry and bring focus to critical industry topics.

Key topics include:

- Innovation in construction technology and practices
- · Public policy impacting the industry
- Workforce development and addressing labor challenges
- Sustainability and environmental responsibility
- Mental health and well-being in the construction sector

EmpowerHER workshop: During Women in Construction Week 2026, the EmpowerHER workshop will be a special





event dedicated to addressing the unique challenges and opportunities women face in the construction industry.

This program includes:

- Networking events fostering connections and community among women in the construction industry
- Peer-led panel discussions and keynote presentations featuring industry leaders and experts
- Sponsorship opportunities to support and promote women-focused initiatives

Small Business workshop: This recognizes the vital role of small businesses in the construction sector, addressing the unique challenges faced by small business owners.

It will provide:

- Networking events to build valuable connections for small businesses
- Best practices and practical tools that can be implemented immediately
- Sponsorship opportunities to support small business success

Shop Talks and Walks workshop: This maintenance-focused program is designed to provide attendees with practical solutions for everyday challenges.

This program will feature:

- Special events focused on preventive maintenance, equipment efficiency and increasing uptime
- Educational opportunities focused on providing attendees with the tools to solve real-world challenges

Visit Komatsu

Komatsu is expected to have a large booth in the West Hall (W41945) and welcomes all to take an up-close look at its latest products, designed to help improve your operation. Meet with Komatsu experts to learn more about the equipment, Smart Construction solutions and services offered.

CONEXPO-CON/AGG in focus

Held every three years, CONEXPO-CON/AGG showcases the latest equipment, products, services, and technologies for the construction industry, along with industry-leading education. For more information, visit https://www.conexpoconagg.com.

When: March 3-7, 2026

Where: Las Vegas Convention Center

Expected exhibit space: 2.9 million square feet

Expected exhibitors: 2,000 Education sessions: 150

Beyond the fairway

Brandeis Machinery's annual Quarry Classic Golf Tournament brings customers together for networking, camaraderie and some friendly springtime rivalry



Jacob Hopper, Regional Sales Manager, Brandeis Machinery

randeis Machinery & Supply Company welcomed customers, partners and industry leaders to the Woodland Country Club in Carmel, Indiana, for the sixth annual Quarry Classic Golf Tournament. Held each spring, the event celebrates Brandeis Machinery's relationships with aggregate producers across the state while encouraging a little friendly competition on the fairways.

"The Quarry Classic is a little bit unique for us," said Jacob Hopper, Regional Sales Manager for Brandeis Machinery in Indiana. "We bring in a smaller group — it's actually all of our aggregate producers in the state. They compete in an 18-hole golf tournament with a two-hole shootout at the end to crown the Quarry Classic Champion."

The event draws a mix of Brandeis Machinery customers, from large national accounts

to smaller regional operations. That blend is intentional, Hopper explained, to show appreciation for the full range of companies that help fuel Indiana's construction and materials industries.

"We get a chance to thank them for their business and create a little healthy competition between guys who are selling stone and fighting for every deal in the field," Hopper added.

The tournament uses an 18-hole scramble format, but the real excitement starts when the top three teams return to the course for a unique shootout on holes 17 and 18. With the rest of the attendees watching, the final holes add a dramatic and lighthearted twist to the event's conclusion.

"Anyone who doesn't make the shootout brings their golf carts out and parks around the green," Hopper shared. "They maybe heckle a little bit, have a good time with the guys out there competing. It's just a fun way to finish things off and hand out the trophy."

Building relationships

For longtime participants, the Quarry Classic has become more than just a golf outing — it's a chance to reconnect with familiar faces across the industry.

"It's the camaraderie — seeing everybody," commented Dustin Hartman, Director of Sales for Shelby Materials. "It's always a good industry. We're friends through associations and have gotten to know everyone. It's enjoyable to see everybody from time to time."

Joe Czarnecki, Vice President of Operations for Ward Stone, echoed that sentiment, emphasizing the people behind the partnerships.



(center, L-R) Shelby Materials' Jeremy Ross and Matt Haehl, Brandeis Machinery's Chip Young, and Shelby Materials' Dustin Hartman for placing first in the Quarry Classic Golf Tournament.

Chad Clark (right) lines up a shot as his team watches.



(L-R) Beaver Materials' Chris Beaver, IMAA's Calvin Lee, and Beaver Materials' Shawn Beaver and Adam Knapp join forces at Brandeis Machinery's Quarry Classic Golf Tournament.





Brandeis Machinery hosts its annual Quarry Classic Golf Tournament at the Woodland Country Club in Indiana to celebrate its relationships with aggregate producers across the state.

"Jacob Hopper and Trevor Thielbar are great leaders, and we have a great partnership with Brandeis," stated Czarnecki. "We enjoy seeing people in the industry and networking. It's all about building stronger relationships."

The Quarry Classic also provides an opportunity to recognize Brandeis Machinery's dedication to customer support — something Czarnecki said stands out at every level of Brandeis Machinery's organization.

"Brandeis has been great all through the years, from the service guys on-site to the top salespeople," declared Czarnecki. "They treat everyone the same and with a high level of excellence. It's a great team to work with."

Members of the Indiana Mineral Aggregates Association also attended the event, with Executive Director Calvin Lee joining the field. For Lee, the Quarry Classic represents the best of what the industry has to offer.

"It's a great opportunity to be with IMAA members and Brandeis customers," reflected Lee. "The aggregates industry is a great industry to be a part of, and I'm just happy that we're all a part of it together."

Customer appreciation

As the tournament wrapped up, Hopper expressed gratitude to everyone who made time to participate, especially during the busy spring season.

"I want to thank all of our customers for coming out today," Hopper stated. "I know it's tough to get away from the office or the quarry when things are kicking off in the spring, but we really appreciate everyone taking the time to come out and compete for the coveted Quarry Classic Trophy."



(L-R) Martin Marietta's Matt Mann and Drake Hendricks, Midwest Paving's Matt Kelley, and Brandeis Machinery's Derrik Allen compete as a team.



(L-R) Brandeis Machinery's David Coultas, US Agg's Duane Gibbs and Lynn Shireman, and Brandeis Machinery's Jacob Hopper enjoy their time on the tee box.



(L-R) Rogers Group's Spencer DePoy, Brandeis Machinery's Brian Cook, and Rogers Group's Danny Powell and Austin Miller have fun at the Quarry Classic.



(L-R) Leyton Czarnecki, Brandeis Machinery's Mark Strader, and Ward Stone's Joe Czarnecki and Steve Conway team up at the Quarry Classic.



(L-R) IMI's Chad Clark and Chad Hayes, Brandeis Machinery's Trevor Thielbar, and IMI's Doug Daltan are ready to compete.



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Make the most of your telematics data

My Komatsu gives you an easy way to collect, view and monitor machine information from Komatsu and non-Komatsu equipment

elematics data can help drive results for business operations, but only when it's collected and analyzed efficiently. My Komatsu, Komatsu's comprehensive digital hub, analyzes telematics data from your on-machine technology — including Komtrax, Komtrax Plus and ISO API 15143-3 (AEMP 2.0) data from other OEMs — and displays it on easy-to-read dashboards. With My Komatsu, you can access data that's generated by Komatsu and non-Komatsu equipment anytime, from anywhere.

"It's a huge benefit in time and cost savings that you can monitor an entire fleet on a single platform, regardless of OEM."

> -Tommy Hergenreder, North American Manager, Digital Product, Komatsu

My Komatsu minimizes your logins and helps you see your data all in one place. ISO integration and analytics are included as standard features with your registration. ISO API 15143-3 (AEMP 2.0) computer code allows fleet managers to integrate new digital telematics data into existing fleet management systems, letting you see your complete fleet, pull operation reports and set alerts.

"It's a huge benefit in time and cost savings that you can monitor an entire fleet on a single platform, regardless of OEM," said Tommy Hergenreder, North American Manager, Digital Product, Komatsu. "Another is that Komatsu doesn't charge for connecting other APIs, which some OEMs do. Currently, there is a long list of other manufacturers that you can get API credentials for, and it's growing all the time."

Komtrax data flows to Komtrax storage, while ISO 15143-3 (AEMP 2.0) facilitates the extraction and raw data to your choice of database. My Komatsu connects telematics data from all machines or accesses it through monitoring and analysis services to create powerful analytics dashboard views.

Benefit your bottom line

With My Komatsu, you can:

- Get actionable information to monitor machines and help guide decisions
- Quickly view and manage data on one dashboard
- Receive maintenance alerts and order parts
- · Troubleshoot to minimize downtime
- · Monitor for theft and unauthorized use
- Benchmark machine performance
- Track fuel consumption and manage fuel efficiency

Available data points with My Komatsu vary by OEM and machine applications, but they generally include last known location, engine status, cumulative operating hours and more.

"One API credential from the OEM covers all of that manufacturer's machines that you may have and want to input into your My Fleet page on My Komatsu," said Andrew Casey, Digital Solutions Analyst, Komatsu. "This is a very cost-effective, convenient solution to managing a mixed fleet without any additional cost to implement My Komatsu."



Reeling in relationships

Brandeis Machinery & Supply Company hosts its largest-ever fishing tournament for its western region customers



Chad Porter, Sales Representative, Brandeis Machinery

nder overcast skies and with rods in hand, 91 two-person teams launched at dawn on Lake Barkley for Brandeis Machinery & Supply Company's 14th annual Western Region Customer Appreciation Fishing Tournament. Held in Kuttawa, Kentucky, the event set a new attendance record as the skies turned to sunshine in the late afternoon, marking another milestone in Brandeis Machinery's ongoing commitment to building stronger customer relationships.

"This is our biggest turnout to date," said Chad Porter, a sales representative for Brandeis Machinery's Paducah, Kentucky, branch. "We usually try to cap it around 80 boats, but this year we had 91 competitors. That kind of response shows how much our customers enjoy this event."

More than just a fishing tournament, the two-day gathering featured a pre-tournament cookout,

Team members cast their lines on Lake Barkley.



(L-R) Brandeis Machinery's Chad Porter poses with Tyler Collier, the lucky winner of a G. Loomis rod.



vendor-sponsored giveaways, and a prize-laden weigh-in celebration. Brandeis Machinery and its partners gave away thousands of dollars in rods, reels, coolers and marine gear.

"One of our vendors donated six G. Loomis rods, which were \$400 each or more," acknowledged Porter. "That kind of generosity says a lot about the support we get from our partners. It helps us make this one of the best events on the water."

"This is our biggest turnout to date."

-Chad Porter, Sales Representative, Brandeis Machinery

Casting connections

Held at the Kuttawa/Lyon County Boat Ramp, the event brought 182 people to the area, filling local hotels and boosting tourism. Participants came from across the region — including Tennessee, where customer Larry Crisp of Rogers Group Inc. made the drive from Nashville.

"The fishing was tough, but it was still a great time," commented Crisp. "It's a fun event that lets us network and enjoy time with our Brandeis reps outside of the jobsite. They've built a great tradition here."

Competitors targeted three-fish bags for the total weight, with 10 places receiving payouts and an additional prize awarded for the biggest bass. Despite heavy winds and some early rain, the tournament saw strong numbers, with several teams pulling in 5-pounders from deep water.

Jay Smith and Dean Bechtold, veterans of the tournament, used their knowledge of the area to land a winning bag of 15.8 pounds between three fish.

"We fished to our strengths and hit three good spots," reflected Smith. "I'm a power fisherman, and we stuck with a deep-water approach. That 25-mile-an-hour wind made it tough to do anything else."

Smith, a third-generation Brandeis Machinery customer, credits the company for staying connected to its customers through events like this one.

"We really appreciate Brandeis putting on this tournament," Smith emphasized. "It's a great



Fishing boats head back to the dock to weigh in their fish.



(L-R) The winning duo of boat 87, Jay Smith and Dean Bechtold, show off their bass, which collectively weighed in at 15.8 pounds.

time, and we look forward to maybe winning it again next year."

"It's a fun event that lets us network and enjoy time with our Brandeis reps outside of the jobsite."

-Larry Crisp, Senior Corporate Equipment Manager, Rogers Group Inc.

Weighing in on loyalty

The tournament is intentionally limited to competitors only due to space and planning constraints, but Porter hopes the event continues to evolve.

"It's a lot of behind-the-scenes work — ordering shirts, arranging prizes, setting up meals — but it's all worth it when you see how much fun



(L-R) Eli and Peyton Coleman display their three bass.



Brandeis Machinery's Chad Porter (left) and Bob Morris (right), present Jay Smith (center left) and Dean Bechtold (center right) with their winning prize check for the tournament.

everyone has," stated Porter. "This is how we say thank you to our customers."

As the final bass hit the scales and plates of fried chicken were passed around, one thing was clear: Brandeis Machinery doesn't just sell equipment, it builds bonds that last.



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LeeBoy's Heavy Commercial pavers deliver a host of features and benefits to the paving professional above their competition. LeeBoy's best in class designs represent the highest production pavers minimizing power losses with more efficient hydraulic systems.

- Full size end auger flight combined with rounded auger back move material to the extension efficiently.
- Belt driven generator reduces power losses and generates less hydraulic heat load for lower operating temperatures.
- Counter rotating tracks and compact machine designs improve maneuverability and efficiency in tight spots.
- S-curve heating elements also provide more even heating of the screed plate.

Engineered for those who get it done

Next-generation Komatsu PC220LC-12 and PC220LCi-12 deliver greater comfort, performance and smart technology for today's hard-working operators

omatsu's new PC220LC-12 and PC220LCi-12 excavators are built for contractors who want more than just power. Delivering the most comfortable and advanced excavator work environment Komatsu has ever created, the PC220LC-12 and PC220LCi-12 are operator-first machines that blend performance, comfort and smart technology to help boost productivity, shift after shift.

From the ground up, these 21- to 24-ton-class excavators have been reimagined and engineered around a simple premise — empower operators and you'll power productivity on your jobsite. The cab offers 28% more space, 30% more legroom, improved visibility, reduced noise and vibration, and a high-quality heated air-suspension seat. The new 8-inch HD monitor puts machine data, controls and customization options at an operator's fingertips.

Performance gains back up the comfort. A new electronically controlled hydraulic system and high-output engine help deliver an up to 8% increase in digging force, up to 7% more lift capacity and up to 20% cost reduction in fuel than the previous Komatsu PC210LC-11 model. The new P plus mode boosts workload productivity by up to 18%.

Advanced tech and safety

While the PC220LC-12 has some integrated baseline smart technology, such as 2D machine control, contractors looking for next-level capabilities can step up to the Komatsu PC220LCi-12, which adds intelligent machine control (IMC) 3.0, Komatsu's latest smart technology.

Automated features on the PC220LCi-12, such as auto grade assist, auto stop control, bucket angle hold, compaction control, minimum distance control, auto swing and payload monitoring, help reduce operator workload while improving accuracy and boosting productivity. 3D boundary control is the first OEM factory-integrated feature of its kind in the construction industry. It's a unique technology that helps operators work efficiently across the entire jobsite by remembering multiple restriction zones specific to each work area. Auto-swing with travel stop functionality is also an industry first for excavators.

To promote zero harm, these excavators have features like rollover avoidance, KomVision 360-degree camera coverage, object detection, automatic deceleration controls, seat belt reminders and more. Maintenance is simplified with ground-level service points and extended replacement intervals, helping reduce maintenance costs by up to 20%.

By empowering operators with enhanced comfort, cutting-edge technology and customizable features, the Komatsu PC220LC-12 and PC220LCi-12 excavators represent the next step forward for contractors seeking to maximize productivity and reduce total cost of ownership.

*All percentage claims are based on a comparison to the previous PC210LC-11 model. Reductions in maintenance costs are due to longer replacement intervals for hydraulic oil and oil filters and longer cleaning intervals for the particulate filter.

Equipment snapshot

Models: PC220LC-12 and PC220LCi-12 Operating Weight: 53,352-54,675 lbs.

Horsepower: 5% increase

Digging Force: Up to 8% increase Lifting Capacity: Up to 7% increase Fuel: Up to 20% cost reduction

Cab Space: 28% larger and 30% more legroom

Visibility: 50% increase

Maintenance: Up to 20% lower costs

Technology: 2D machine control standard and IMC 3.0 on

the PC220LCi-12





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Komatsu introduces WA475-11 and WA485-11

These new wheel loaders are built for increased productivity, operator comfort and ease of maintenance

omatsu's new versatile WA475-11 and WA485-11 wheel loader models are designed to move material efficiently and effectively, helping to increase productivity while providing improved operator comfort and easy maintenance. Sharp focus has been put on reducing total cost of ownership (TCO).

"In designing the WA475-11 and WA485-11, we focused on what truly matters to our customers based on years of direct customer feedback — efficiency, power, safety and operator comfort."

-Bruce Boebel, Director of Products and Service, Komatsu

The WA485-11 offers up to 12% lower fuel consumption, 21% more engine power and 13% faster climbing speed than its predecessor, the WA480-8. The WA475-11 provides up to 7% lower fuel consumption, 18% higher engine power and 40% greater climbing speed than the WA475-10.

Both loaders now include Komatsu Hydraulic Mechanical Transmission (KHMT) engineered for improved fuel efficiency and productivity. Operators will appreciate the large, comfortable four-pillar cab, angle feedback joystick steering and independent work control to help reduce fatigue on long operating days. The new wheel loaders also feature standard rear object detection and a deluxe LED light package to promote enhanced jobsite safety.

"In designing the WA475-11 and WA485-11, we focused on what truly matters to our customers based on years of direct customer feedback — efficiency, power, safety and operator comfort. These wheel loaders build on proven performance of previous models with innovative advancements designed to enhance productivity," said Bruce Boebel, Director of Products and Service, Komatsu. "We're excited to introduce these machines and put them to use for our aggregate customers and beyond."

Both models offer yard loader configurations that include additional stability features such as a larger bucket, wide low-profile tires and additional counterweight designed to support higher productivity in aggregate applications.









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Debuts for WIRTGEN GROUP

W 210 XF cold milling machine featured as new equipment and innovative technology are showcased during World of Asphalt and AGG1

IRTGEN introduced its W 210 XF during the World of Asphalt Show & Conference and AGG1 Aggregates Academy & Expo, adding it to its portfolio of large milling machines. The new model combines high performance and efficiency with compact dimensions.

Offering milling widths between 6 feet, 7 inches and 8 feet, 2 inches and a maximum milling depth of 13 inches, the approximately 65,000-pound W 210 XF is ideal for tasks ranging from surface layer rehabilitation and complete pavement removal to fine milling work with maximum efficiency in a wide range of project scenarios. The main areas in which the mill is deployed are where high milling performance and relatively compact dimensions are required, including freeways, state highways and airports. The innovative MILL ASSIST machine control system assures sustainable and efficient machine operations with high productivity.

"The W 210 XF can be utilized on a variety of projects, including bigger highway jobs, but it's nimble enough that you can put it on a residential city street as well as parking lots," said Tom Chastain, Milling Product Manager, WIRTGEN. "One of the standout features of the W 210 XF is a new 18-liter, 777-horsepower engine that requires no DEF. It has more horsepower with lower fuel consumption and CO2 emissions compared to the previous F-series model."

The WIRTGEN GROUP Performance Tracker Milling is available for the automated documentation of milling tasks. The operator can view the automated construction site documentation and display the CO2 emissions for the entire construction site at a glance and in real time on the machine's control panel.

"Performance Tracker gives us all the job data; with lasers and GPS, it's taking more than 60 inputs a second," noted Chastain. "At the end of the day, we push one button and get a report showing fuel consumption, water, cutting tool consumption, square yards, cubic yards, how many tons were put in individual trucks, idle time and more."

Chastain added, "At World of Asphalt, we showed the W 210 XF with a new North American-style canopy that can be rolled back in and folded down below the hood level. It's good for transport or working in areas where there may be overhanging trees."

Smart Compact launch

WIRTGEN launched its Smart Compact Basic and Smart Compact Pro for HAMM rollers during World of Asphalt. Smart Compact Basic uses sensors to measure asphalt surface temperature and an accelerometer on the front drum to measure stiffness. A weather station on the top of the roller measures air temperature and wind speed.

Continued ...





'It's a really good machine'

... continued

"With all the sensor values, we're able to calculate what the asphalt temperature cool down rate will be," stated Dan Sant Anselmo, HAMM Applications Support Manager, WIRTGEN. "This is incorporated into a screen on top of the platform for the operator, where they can select course thickness of the surface mix, binder or base. Within the parameters, the machine will vibrate depending on sensor feedback."

Sant Anselmo continued, "We take this one step further with Smart Compact Pro. With that, we have incorporated a sensor that is a real-time density scanner. This is the first time where you're actually able to scan the material and see what the true density of the material is. Along with that, we calibrate the sensor to the mix using a PQI or Troxler gauge. Once calibrated, you can go to work. If we set a point of 95% density, the machine will continue to use dynamic compaction until it hits that, then shuts the vibration off. So, we don't have fears of over-compacting or under-compacting, and we have hopefully eliminated the need for coring in the future."

With the HD+ 120i VIO-2 HF, the WIRTGEN GROUP also showed a tandem roller with three-point articulation steering designed especially for use in North America. It is fitted with two maintenance-free VIO drums offering a choice of working with static compaction, vibration or oscillation. Also appearing at the show was the HX 70i tandem roller, the HP 100i pneumatic tire roller for chipseal applications, and the HD 12e VV with a fully electric drive

system that enables emission-free compaction and particularly low operating noise.

For the asphalt paving sector, VÖGELE highlighted technology that includes its ability to do 3D paving using models from a variety of companies, including Topcon, Trimble and Leica. Laikram "Nars" Narsingh, Application and Technology Specialist with the WIRTGEN GROUP, showed how that's possible in a plug-and-play atmosphere with VÖGELE pavers.

"We have an interface on the backside of the paver that allows you to use any of those systems while using VÖGELE's machine controls, which simplifies installation and makes it more reliable and economical," explained Narsingh.

VÖGELE presented the SUPER 1703-3i wheeled universal-class paver, the SUPER 2000-3i highway-class tracked paver and a mini-class SUPER 700i. A highlight of the show was the smallest VÖGELE paver, the MINI 500, with a base width of only 2 feet, 11 inches and working widths from 10 inches to 5 feet, 11 inches. It is the ideal choice for paving between railroad or streetcar tracks, capping narrow trenches, or the construction of footpaths and cycleways.

Impact introduction

A highlight for the asphalt recycling sector included a close look at the new KLEEMANN MOBIREX MR 100i NEO mobile impact crusher. It is the only machine in its performance class to offer fully automatic crusher gap adjustment and zero-point determination.

"At 78,000 pounds, it's the smallest impact crusher that KLEEMANN has built to date, but it's a really good machine for our customers to get out there and be transportable and versatile," elaborated Cole Childress, Technical Sales Manager, WIRTGEN GROUP. "As we developed it, we took a lot of the benefits and features from our larger machines such as the continuous feed system, SPECTIVE CONNECT, overload protection and more. It's also the first crusher we have with an onboard power pack. There are several optional features available such as a wind sifter too."

The innovative "Lock and Turn Quick Access" safety system allows users to open the crusher without tools in only 30 seconds. Operation of the KLEEMANN crusher directly from the SPECTIVE SWITCH control unit is particularly easy and intuitive. With SPECTIVE CONNECT, operators can access all relevant data such as engine speeds, consumption values and filling levels via a clearly laid-out display on a smartphone or tablet.





An operator once said, "Give me performance or give me death." So we hooked him up with the turbocharged TL6R track loader, featuring 65.2 hp, active power control and quiet-ride track design – all in a machine compact enough to fit on smaller job sites with ease. Now the operator refuses to ever quit working, just like his machine.



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Interactive experience for customers

Komatsu showcases new mining machines and Smart Quarry solutions at Quarry Days, offering a unique opportunity for attendees to operate the equipment



omatsu's Quarry Days 2025 brought a record-breaking number of attendees to the company's Arizona Proving Grounds near Tucson. The annual event highlighted a diverse range of Komatsu's heavy equipment and introduced new products tailored specifically for quarry and mining operations.

Bruce Boebel, Komatsu's Director of Product and Services, expressed enthusiasm about the successful event.

"We've had a great turnout this year — in fact, it's a record turnout," Boebel declared. "Customers from many different areas in North America attended, so it's a very diverse group. We saw great interaction this week."

Quarry Days primarily showcased Komatsu's mining support gear, including significant offerings like large excavators and dozers. Throughout the week, attendees had the opportunity to explore and test over 20 products and solutions, guided by Komatsu's team of experts.

Highlights included live demonstrations of Komatsu's latest releases, the HD605-10 and WA700-8, and an exclusive preview of the upcoming WA475-11 and WA485-11

Eagle Forge Services' Mark Neal (left) checks out a Komatsu WA900 wheel loader with Brandeis Machinery & Supply Company's Lee Heffley.



wheel loaders. These new machines reflect Komatsu's commitment to delivering solutions that help operators boost productivity and efficiency at quarry sites.

For instance, the new WA485-11YL is available in a yard loader (YL) configuration. The new WA485-11YL adds unique features to the standard base model, specifically designed for demanding quarry and aggregate applications. It is equipped with a large-capacity bucket and counterweight. This makes this purpose-built wheel loader a great choice for handling, stockpiling and loading processed material onto commercial trucks with three passes.

"Customers get to interact directly with product managers, discuss specific challenges and solutions, and see firsthand why Komatsu equipment stands apart."

-Bruce Boebel, Director of Product and Services, Komatsu

"We're highlighting the new WA700-8 wheel loader, which is a four-pass match for our new 70-ton HD605-10 rigid haul truck," Boebel noted. "We're also debuting our WA475-11 and WA485-11 loaders that feature an all-new engine and steering system, along with other enhancements."

Komatsu further demonstrated its commitment to innovation through its Smart Quarry and My Komatsu solutions. These digital solutions, applicable to Komatsu and competitor equipment alike, provide actionable insights to help optimize quarry operations.

"Our Smart Quarry Site system lets you monitor machine interactions, fuel efficiency, and identify operational bottlenecks," explained Boebel. "It's a great resource that can be integrated across a mixed fleet to help enhance site optimization."

Hands-on opportunities

During Quarry Days, attendees had the opportunity to operate the showcased equipment with the guidance and supervision of experienced Komatsu trainers and employees.



Komatsu showcases a range of equipment at Quarry Days.

"Some other OEMs don't allow customers on-site to operate equipment; that's one unique aspect Komatsu prides itself on," stated Boebel. "Customers can safely operate machines with headsets and trainers in the vehicles, providing an interactive, valuable experience."

Beyond showcasing equipment, Quarry Days provided critical networking opportunities between customers and Komatsu experts.

"It's been a great, safe event with exceptional feedback."

-Bruce Boebel, Director of Product and Services, Komatsu

"Customers get to interact directly with product managers, discuss specific challenges and solutions, and see firsthand why Komatsu equipment stands apart," Boebel remarked. "These conversations help customers determine the ideal equipment combinations for their unique guarry operations."

Next time

Interested customers can participate in future Quarry Days by coordinating with their local Komatsu distributor.

"We hold Quarry Days regularly, and we encourage customers to contact their



(L-R) SRM Materials' Travis Wagner and Jeremy Jones explore Quarry Days with Komatsu's Todd Daugherty.

distributor about participating," Boebel advised. "We tailor the experience based on customer interest, ensuring they get maximum value from the event."

Reflecting on the success of this year's event, Boebel warmly thanked attendees for their participation.

"It's been a great, safe event with exceptional feedback," Boebel concluded. "We welcome all customers to join us again next time." ■



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Advanced formula with phosphates

Komatsu Supercoolant helps provide better protection against corrosion and a longer life to reduce downtime and costs

our equipment can face a range of temperature extremes. Without proper protection against high heat and extreme cold, corrosion could occur in the engine, which leads to performance issues. The new Komatsu Supercoolant delivers a formula designed to better protect components against the elements and premature failure.

Komatsu Supercoolant uses advanced POAT (phosphated organic acid technology) with corrosion inhibitors. The new formula has been certified for use in Cummins heavy-duty diesel engines and meets CES 14603 standards. This means it can be used in all Komatsu equipment and other all-makes equipment with Cummins engines.

"The new Komatsu-specific formula adds phosphates that provide extra protection for components against corrosion. That protection helps ensure long life and that components don't prematurely wear."

> - Tony Laskero, Senior Manager of Aftermarket, Komatsu

"The new Komatsu-specific formula adds phosphates that provide extra protection for components against corrosion," explained Tony Laskero, Komatsu's Senior Manager of Aftermarket. "That protection helps ensure long life and that components don't prematurely wear."

In addition to better protection, the new Komatsu Supercoolant formula has a longer replacement interval — up to 12,000 hours with regular KOWA (Komatsu Oil and Wear Analysis) sampling and adding an extender additive after 6,000 hours.

"KOWA should be performed at every maintenance interval as it's similar to a 'blood test' that can identify issues that need to be addressed before they become catastrophic," Laskero said. "With this new Komatsu Supercoolant, at 6,000 hours, you should perform a KOWA, and if everything is in good working order, you can add the extender to prolong life. An additional KOWA should be performed at 9,000 hours. At 12,000 hours, it's time to flush the cooling system and add new Supercoolant."

When switching from the previous Komatsu Supercoolant formula, a cooling system flush is not needed. However, it should not be mixed with other coolant brands.

"If you are using a different brand of coolant currently, it is advised that you perform a coolant system flush before using Supercoolant for the first time," stated Laskero. "Once you have Komatsu Supercoolant in your machinery, you get extended interval replacement, which can help reduce downtime and maintenance costs. A bonus is you can use it in non-Komatsu equipment with Cummins engines."

Komatsu Supercoolant is available in 1-gallon jugs, 5-gallon pails, 55-gallon drums and 320-gallon totes through your Komatsu distributor and on My Komatsu. Consult your machine's operator and maintenance manual (OMM) or distributor representative for the proper fluid level. ■

All comparisons are to the previous Komatsu version or model unless otherwise stated.







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Used Equipment

Year/Make/Model	S/N	Equipment Number	Hours
Compaction			
2019 HAMM H 7i	H222823	E004718	719
2019 HAMM H 7i	H222854	E004719	731
2019 HAMM H 7i	H222827	E004720	770
2019 HAMM H 10i	H2351317	E004722	1,610
2019 HAMM H 10i	H2351507	E004723	1,192
Crawler Carriers			
2018 Terramac RT14R-2	14RG0064	C6267	3,432
2020 Terramac RT14R	14RH00149	C6268	2,832
Dozers			
2023 Komatsu D51EXi-24	B25387	E005056	1,315
2023 Komatsu D51EXi-24	B25374	E005369	1,013
2019 Komatsu D51EXi-24	B20602	C1232-I	4,511
2024 Komatsu D51PX-24	B25493	BTP24N08	600
2021 Komatsu D51PX-24	15499	E005108	2,436
2023 Komatsu D51PX-24	16257	E004416	2,620
2018 Komatsu D61EX-24	B60510	PTC1174	5,558
2024 Komatsu D61PX-24	B66800	E005438	4,490
2023 Komatsu D61PX-24	B65880	BTE24503	3,463
2021 Komatsu D61PXi-24	B65135	E004491	3,362
2020 Komatsu D61PXi-24	B61177	J00831	2,883
2023 Komatsu D61PXi-24	B66209	J00847	1,963
2021 Komatsu D65PXi-18	92540	C6137-I	5,313
2019 Komatsu D65EX-18	91949	C1287-P	5,273
2023 Komatsu D65EX-18	96294	J00846	1,675
Excavators	00201	000010	1,070
2023 Komatsu PC130-11	92518	J00856	200
2022 Komatsu PC138USLC-11	C30273	E005356	2,463
2023 Komatsu PC210LC-11	C81766	E003524	2,463
2023 Komatsu PC360LCi-11	A38710	E003058	3,805
2020 Komatsu PC490LC-11	A42494	BTE24D25	5,914
	A42434	D1L24D23	5,514
Pavers 2019 LeeBoy 8515	242518	BTF24D17	2,508
2021 LeeBoy 8520	8520-304105	E004844	2,995
2023 LeeBoy 8520C	8520.380703	E000872	
Wheel Loaders	0320.300703	2000072	990
2024 Komatsu WA200-8	88418	E004541	155
2019 Komatsu WA270-8	A28654	E003172	4,925
2020 Komatsu WA270-8	A28898	E003172	4,680
2023 Komatsu WA270-8	86206	E004412	4,389
2021 Komatsu WA270-8	A29176	C1421	4,369
2022 Komatsu WA270-8	82523	C1421	2,905
2022 Komatsu WA270-8	85474	C1470	
2022 Kolliatsu WA270-8 2020 Komatsu WA320-8	A39267	C1384	3,602 3,723
2020 Komatsu WA320-8 2021 Komatsu WA320-8	A39621		3,723 4,028
2021 Komatsu WA320-8 2021 Komatsu WA320-8	A39621 A39622	C1417 C1418	
			3,832
2023 Komatsu WA500-8	A97957	E005449	9,108
2019 Komatsu WA500-8	A96908	C6054	11,265
2020 Komatsu WA600-8	80267	BPZ24505	7,788
2019 Komatsu WA600-8	80128	BPZ22012	14,813

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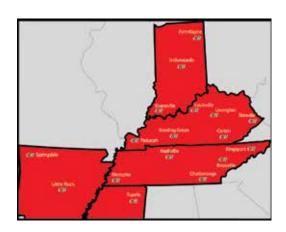


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